

1000 West Eighth Street • P.O. Box 3033 • Gillette, Wyoming 82717-3033  
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Teaching Effectively - Learning Successfully

**Alex Ayers, Ed.D.**  
Superintendent of Schools

**Dennis Holmes**  
Associate Superintendent  
for Instructional Support

**Carl Fox**  
Purchasing Manager

October 6, 2021

To: Board of Trustees

From: Dennis Holmes   
Associate Superintendent for Instructional Support

Re: Approval of Sole Source for Styer-Fitzgerald Program for Functional Academics

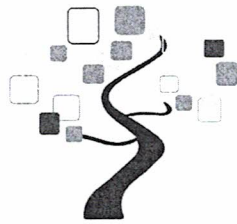
Per attached letter and quote this software and related materials are sole sourced:

Bidder	Total for Program
Specially Designed Education Services	\$22,584.00

Note: For Hillcrest, Buffalo Ridge, Sage Valley, Twin Spruce, CCHS and Thunder Basin High Schools.

Source of Funds: Special Programs VI-B.

**Recommendation: Award to Specially Designed Education Services in the amount of \$22,584.00.**



Specially Designed  
Education Services

18223 102<sup>nd</sup> Ave NE  
Suite B  
Bothell, WA 98011  
425-820-5855  
888-735-7941 (fax)

To whom it may concern:

This letter has been written to confirm that The Styer-Fitzgerald Program for Functional Academics is a sole source product. All print components of the Styer-Fitzgerald Program are manufactured, sold, and distributed exclusively by Specially Designed Education Services. All cloud-based Styer-Fitzgerald products are provided solely through our cloud publishing partner, Mundo Pato, Inc.

The Styer-Fitzgerald Program for Functional Academics is an interconnected assessment and curriculum, providing a comprehensive approach to teaching functional skills to students, both elementary and secondary, with moderate to severe disabilities, including autism.

Specially Designed Education Services maintains all copyright privileges for their products and the Styer-Fitzgerald Program print components must be purchased directly from the company. Cloud-based Styer-Fitzgerald products are available to purchase only through Mundo Pato, Inc. There are no other agents or dealers authorized to represent Styer-Fitzgerald products.

If you need additional information, please contact me at 425-820-5855 or by email, [suzanne@sdesworks.com](mailto:suzanne@sdesworks.com).

Sincerely,

Suzanne Fitzgerald  
President, Specially Designed Education Services



Specially Designed  
Education Services

**Specially Designed Education Services**  
18223 102nd Ave NE  
Suite B  
Bothell, Washington 98011  
425.820.5855

## ESTIMATE

Bill To  
**Campbell County School District**  
, WY

**Estimate#** EST-001044  
**Estimate Date** August 27, 2021  
**Expiry Date** February 27, 2022  
**Note** Hybrid Program  
(Cloud + Ready-  
Made Bundles)

Specially Designed Education Services is the publisher of The Styer-Fitzgerald Program for Functional Academics.

Description	Qty	Rate	Amount
Cloud Program - minimum pricing for up to 100 students = \$6000 per year. First year pricing includes a one-time non-recurring start-up and configuration fee - \$6000. Total for first year = \$12,000. Subsequent years estimate* for up to 100 students = \$6600. *Monthly charge is subject to a minimal increase after the first year. ***INFORMATIONAL PURPOSES ONLY - SEE NOTE BELOW***	1	12,000.00	12,000.00
Ready-Made Materials Bundle for Cloud Users - Elementary	2	1,700.00	3,400.00
Ready-Made Materials Bundle for Cloud Users - Secondary	4	1,600.00	6,400.00
Shipping & Handling- 8% estimate for shipping within the US.	1	784.00	784.00

\*\*\*Pricing for the Cloud Program is for informational purposes only. All purchase orders for the Cloud Program portion must be made out to Mundo Pato, Inc. The estimated shipping and handling will be adjusted at the time of shipment.

Sub Total 22,584.00

**Total \$22,584.00**

THANK YOU FOR THE OPPORTUNITY TO SERVE STUDENTS TOGETHER!  
[www.styer-fitzgerald.com](http://www.styer-fitzgerald.com)

Fax Purchase Order to 1-888-735-7941 or email [orders@sdesworks.com](mailto:orders@sdesworks.com).

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